

# BUSINESS NEWS



Hunterdon County Chamber of Commerce- Monthly Newsletter

## HUNTERDON COUNTY BUSINESS EXPO VENUE ADDS TOPGOLF SWING SUITE

The Nex Level Arena, located in the Hunterdon Sports Complex on Case Boulevard in Flemington, is coming into the final stages of a new addition that includes a Topgolf Swing Suite and a restaurant. Chamber President Chris Phelan, Vice President Ana Galietta and EXPO Committee member Victoria Davis had an opportunity to tour the space with owner Hunter Murphy. The Nex Level Arena will be this year's venue for the 31st Hunterdon County Business Expo and Food Showcase on November 7.



**Pictured:**  
Aerial view of  
the 2018  
Business  
EXPO and  
Food  
Showcase

The EXPO perennially draws over 2,500 attendees and showcases 120 businesses. The event runs from 2-7PM with the Food Showcase portion from 5-7PM. During the Food Showcase, local restaurants provide samples of popular items. To view the current EXPO map or register for a booth, visit [www.hunterdonchamber.org](http://www.hunterdonchamber.org)



**Pictured from Left to Right:** Nex Level Arena owner Hunter Murphy, Chamber Vice President Ana Galietta, EXPO Committee member Victoria Davis and Chamber President Chris Phelan

SEPTEMBER 2019, VOL. 44 NO. 9

## CHAMBER PROMOTES HUNTERDON COUNTY AT THE QUICK-CHEK FESTIVAL OF BALLOONING

The Hunterdon County Chamber partnered with the NJ Department of Tourism to have a booth at the 36th Annual Quick-Chek Festival of Ballooning. At the festival, the Chamber distributed tourism guides to the over 150,000 people in attendance. The goal was to highlight the uniqueness of the Hunterdon County region and all it offers to visitors.



PBS 39 also aired a segment on the festival which gained even more exposure for the event and the County.



## A LOOK AT THIS ISSUE:

*SPOTLIGHT ON THE UNITY BANK CENTER  
FOR BUSINESS- 4  
OPPORTUNITY NJ ECONOMIC PLAN- 6*



# THE ECONOMY? SUCCESS BREEDS SUCCESS

LETTER FROM THE PRESIDENT

Dear Members,

It continues to be a very busy time here at the Chamber. One common theme that continues to come up when I speak to our many Chamber members and businesses throughout Hunterdon County is the proverbial "Where is the economy headed?".

In some conversations, I continue to hear a growing confidence that their respective businesses are doing well. Yet in a few conversations, there is still some uncertainty as to what lies ahead in the next several months.

My intuition tells me that if you are in business today, you need to keep a mindset that is positive and optimistic. What better way to keep a positive attitude and surround yourself with people that are committed to improving themselves than getting active with the Chamber.

The members of the Chamber that are engaged truly seem to exemplify that spirit and willingness to take on a variety of challenges and seize opportunities when they arise. Looking back over the course of the past year, I see the number of new businesses that have launched or moved into our area and the number of existing business that are continuing to grow and succeed. It is truly inspiring to hear their passion and dedication to their respective businesses, their employees, customers and communities.

An annual program of the Chamber is to sponsor our Hunterdon County Business Awards Program. This program is really the pinnacle moment where we get to recognize that "Spirit of Free Enterprise" which makes our Country so great. The Chamber is currently seeking nominees for many categories and I ask each of you to consider taking the time to nominate someone for one of these awards. Another part of the Awards Program is the recognition of our "Amazing Kids in Business", which highlights the many teenagers in our

County who have established and are running successful businesses.

On another note, the Chamber's Business & Government Committee has been hard at work keeping up with the many issues that are taking shape in Trenton and here in our County. The committee is working on encouraging the State to adopt robust economic incentives to attract and retain businesses. The Chamber's advocacy will continue this fall in favor of the Courthouse Square project. Also, we are still in opposition to the C-1 Stream Classifications from the DEP that would thwart development here in Hunterdon County.

Our Chamber and myself are actively participating with Opportunity NJ to look at policy areas that collectively we can weigh in on to effect positive results for the Business Community. Please read the article in this month's edition of the Business News on the Economic Plan rolled out by Opportunity NJ. This plan can and will get traction, we have no choice but to build on the successes of our businesses and organizations that have made major investments in our County and State to succeed!

I will keep you informed over the next several months as Opportunity NJ continues to progress forward on this initiative.

Please feel free to reach out to me if there is anything I can do for you. My door is always open.

Sincerely,

Christopher J Phelan  
President & CEO

# UPCOMING CHAMBER EVENTS

## SEPTEMBER

4- LEADS EXCHANGE  
NORTH

5-BUILDING AN  
ORGANIZATION OF  
EXCELLENCE- EXECUTIVE  
BRIEFING

10- NORTHFIELD BANK  
CARD CLUB

12- HEALTHY HUNTERDON  
CHAMPIONS MEETING

12- WOMEN'S BUSINESS  
FORUM 'BACK TO  
BUSINESS' EVENT

13-PERFECTING YOUR  
E-COMMERCE SITE TO  
MAXIMIZE SALES- COURSE

18- LEADS EXCHANGE  
CENTRAL

19- CHAMBER 101

19- LEADERSHIP  
HUNTERDON INVESTITURE  
DINNER

26 & 27- BUILDING AN  
ORGANIZATION OF  
EXCELLENCE- SEMINAR

## OCTOBER

2- LEADS EXCHANGE  
NORTH

7- ANNUAL GOLF  
CLASSIC AT STANTON  
RIDGE GOLF AND  
COUNTRY CLUB

16- LEADS EXCHANGE  
CENTRAL

17- CHAMBER 101

17- ANITA'S ANGELS/  
INKYMA CARD CLUB

## NOVEMBER

5-LEADS EXCHANGE  
NORTH

7- BUSINESS EXPO AND  
FOOD SHOWCASE

12- AN EVENING OF  
LEADERSHIP WITH  
STEDMAN GRAHAM

20- LEADS EXCHANGE  
CENTRAL

21- CHAMBER 101

## SAVE THE DATE

DECEMBER 8 -  
HUNTERDON  
HOLIDAY PARADE  
MAIN STREET  
FLEMINGTON

FEBRUARY 28-  
ANNUAL  
MEETING &  
DINNER AT THE  
RYLAND INN

### BUSINESS NEWS:

**EDITORS- CHRIS PHELAN,  
MICHELLE HURLEY, ANA  
GALIETTA**

**LAYOUT & DESIGN-  
MICHELLE HURLEY**

## INSIDE THIS ISSUE:

**Spotlight on the Unity Bank  
Center for Business and  
Entrepreneurship- 4**

**2019 Hunterdon County Job Fair-5**

**Chamber Promotes Hunterdon  
County at local events- 5**

**Opportunity NJ Economic Plan- 6**

**Leads Exchanges-7**

**Roselle Bank Card Club- 8**

**New Members Welcome- 9 & 14**

**Chamber Presents Opportunity  
Zone Outcome- 11**

**Hats Off- Member Achievements-  
12 & 13**

**FYI- Member Announcements -15**

*Full Service Printing, Copying & Mailing*

**gi** PRINTING  
COPYING & MAILING  
good impressions



**325 W. Washington Ave  
Washington, NJ 07882  
908-689-3071**

**www.good-impressions.com**

VISIT [HUNTERDONCHAMBER.ORG](http://HUNTERDONCHAMBER.ORG) TO REGISTER FOR UPCOMING EVENTS



## SPOTLIGHT ON THE UNITY BANK CENTER FOR BUSINESS AND ENTREPRENEURSHIP

By Anne Thornton  
Owner MSI Plumbing and  
Remodeling

Having been an active member of the Chamber for 33 years, I have seen tremendous changes and growth in the organization. One of the most exciting things to happen lately is the development of the new Hunterdon County Chamber Foundation. In 2014, I was asked to become a member of the Foundation Board of Trustees and now it is 5 years later and we have accomplished so much!

First, the Foundation purchased the beautiful Large House on Main Street in Flemington. As most everyone knows, the front part of the property has been completely remodeled to its former glory and houses the Chamber's administrative offices. The Foundation is now in the process of obtaining the funds needed to remodel the rear of the property into a state-of-the-art conference training center – the Unity Bank Center for Business & Entrepreneurship.

The Chamber radio station and a new video production studio will also be housed in the new Center, along with training rooms and a kitchenette. It will truly be the county's premier professional development center!

We have already begun to offer classes, seminars and other types of professional development. We are planning all kinds of new sessions and are looking for ideas for interesting and much needed training for all segments of our business community here in Hunterdon.

Second, the Foundation established the Hunterdon County Business Hall of Fame. We just inducted our second group of amazing Hunterdon businesses in May with a beautiful ceremony at the Ryland Inn. We are honoring businesses in different categories including:

- *Pioneer Award for businesses established over 100 years ago.*
- *Contemporary Award for businesses established less than 100 years ago. Distinguished Leader for an individual(s) that has enhanced the business community.*
- *Essence of Hunterdon for an organization (for profit or not for profit) or an individual that has fostered business and community partnership.*

We will be beginning construction on the Center shortly! Stay tuned for updates on classes and seminars. If you have any ideas, let us know!



### Upcoming Courses:

- September 5th- Building an Organization of Excellence- Executive Briefing led by Jim Barnoski of Sandler Training
- September 26th and 27th- Building an Organization of Excellence -2 Day Seminar led by Jim Barnoski of Sandler Training

This 2-day seminar will help you create a strategy to achieve a vision of your organization in 3-5 years. The Executive Briefing is a no-cost overview of the 2 day program.



- September 13th- Perfecting Your E-Commerce Site to Maximize Sales led by INKYMA

To register for the above courses, visit our Chamber calendar at [www.hunterdonchamber.org](http://www.hunterdonchamber.org)



## CHAMBER PARTNERS WITH GREATER RARITAN WORKFORCE DEVELOPMENT BOARD FOR 2019 HUNTERDON COUNTY JOB FAIR

The Hunterdon County Chamber is a promotional partner for the Greater Raritan Workforce Development Board's 2019 Job Fair. The event will take place on September 25th at the Hunterdon County Complex.

Businesses already scheduled to participate include 3M, Animal Alliance of Lambertville, Appliance Master, Custom Alloy, Ditschman/Flemington Ford, Flemington Granite and Architecture/Creter Vault. Hitran, Hunterdon Developmental Center, Johanna Farms, Lowe's, MW Industries/Atlantic Spring, QuVa Pharmaceutical, Readington Farms, US Census 2020, and WaWa. Also scheduled to attend is Unicom Global, a California-based information technology conglomerate which has purchased the former 1,100-acre Merck property in Readington, with the intent of making the site its cornerstone of operations in the Boston-Washington corridor, according to news reports.

The event is being held in the Hunterdon County Complex Assembly Room, at 314 Route 12, Raritan Township from 10:30 AM- 1:30 PM. Leading up to the event, the Chamber will host two workshops at 119 Main Street: the Art of Effective Communication (September 5th 1-3 PM) & the Mastering the Interview (September 19th 10AM-12PM). Attendees of either of these workshops will receive special advance access to the Job Fair event.

For more information, visit  
<https://www.thegrwdb.org/>.



## SALSA NIGHT AND CORN, TOMATO AND BEER FESTIVAL HUGELY SUCCESSFUL EVENTS PROMOTING REGIONAL BUSINESSES

The Hunterdon County Chamber had a presence at both Salsa Night and the Corn, Tomato and Beer Festival in Flemington. The Chamber used the opportunity to interact with the general public to distribute tourism guides that highlight all the great businesses in and around Hunterdon County. The Chamber also educated the public on some of the advocacy work and initiatives that are being worked on. It is estimated over 10,000 people attended these events combined.



**Pictured Above From Left:** Chamber Board Member Jim Robinson of Coldwell Banker, Healthy Hunterdon Chair Kim Blanda of Hunterdon Healthcare and Chamber President Chris Phelan



### Trust Maid Brigade to make your office shine!

We understand that consistency & thoroughness are the most important qualities in a cleaning service and we know that you have plenty to keep you busy without having to worry about your office.

- Bonded & insured
- Every clean is inspected & guaranteed
- Every cleaning is consistent & thorough



908-735-8227 • [maidbrigade.com](http://maidbrigade.com)  
Trained • Certified • Uniformed • Insured

## HUNTERDON COUNTY CHAMBER JOINS OPPORTUNITY NJ IN ANNOUNCEMENT

FORMATION OF FIRST-OF-ITS-KIND ECONOMIC DEVELOPMENT AND ADVISORY COUNCIL TO SPUR GROWTH POLICIES IN NEW JERSEY; ALSO RELEASES "PLAN FOR AN AFFORDABLE NEW JERSEY"

Opportunity NJ (ONJ) is pleased to announce that it is forming the New Jersey Economic Development and Advisory Council. The goal of this unique collaboration is to periodically deliver information to state policymakers in order to advance an "agenda" to stimulate job and median wage growth while realigning the state for regional competitiveness and affordability – leading to a stronger and fairer economy for all. The "agenda" can be found in the ONJ Plan for an Affordable New Jersey ("the Plan"), which is also being released today.

ONJ is a non-partisan coalition comprised of New Jersey organizations representing employers that employ more than 2.5 million workers. With no direct ties to political parties or government, ONJ serves as an independent voice to provide data-based education about public policy actions – and to support policies that encourage job growth, affordability, and regional competitiveness in New Jersey.

Through periodic and direct engagement with state policy leaders, the New Jersey Economic Development and Advisory Council plans to deliver information, research, and data about the impact of policies on job creation, economic stability, and growth; the tenets of the Plan. The information that will be shared will come from statewide stakeholder meetings and listening sessions that the Council will conduct, using the Plan as a guidepost for discussions. To set the framework for the creation of the Council, ONJ representatives have already met with and established a working relationship with the staffs of Governor Murphy, Senate President Sweeney, and Speaker Coughlin.

"New Jersey's location between significant metropolitan areas, its advanced infrastructure, and its highly skilled workforce make the state an ideal center for business and commerce," said Tom Bracken, President and CEO of the New Jersey Chamber of Commerce, and co-chair of ONJ. "But we must work together to restore New Jersey's stability and affordability for residents and businesses. A New Jersey Economic Development and Advisory Council that engages directly with those responsible for creating related public policy is how we can achieve that goal."

"New Jersey is at a critical stage on the path to securing its economic future, and remaining an attractive state for

### Opportunity NJ

#### Board Members

from Left: Mike Kerwin, Somerset Co. Business Partnership, Tom Bracken, NJ Chamber of Commerce, Debbie Hart, BioNJ,

Michele Siekerka, NJBIA and Chris Phelan, Hunterdon Co. Chamber of Commerce



businesses," said Michele N. Siekerka, Esq., President and CEO of New Jersey Business & Industry Association (NJBIA), and co-chair of ONJ. "To recreate a stable environment where citizens and communities can thrive, and which remains competitive to attract and retain business interests to the region, we must act now."

The Council's tasks will include addressing New Jersey's fiscally challenged and outdated legacy systems, as well as stimulating job growth throughout the state. According to Siekerka and Bracken, this must include a hard look at the current pension system, school funding, and the state's critical infrastructure systems. All possible solutions must be on the table, including pension reform, creation of public private partnerships, and strategic investments to best utilize state funds.

Stimulating job growth throughout New Jersey will require proposals to help NJ businesses adjust to recent workplace mandates and a pause on any new conditions or proposals that could negatively affect job creation. The state must examine reforms of the state's business tax structure, review all regulatory mandates, and make economic development incentives a priority.

The Council will include members from the Board of Opportunity NJ, who are in the process of engaging leaders and representatives from various business, labor, non-profit, and regional economic development entities throughout the state to join the Council. The Hunterdon County Chamber of Commerce is an active member of Opportunity NJ and Chamber President Chris Phelan sits on the Board of Directors.

*About Opportunity NJ -Established in February of 2016, Opportunity NJ (ONJ) is a non-partisan, grassroots coalition comprised of New Jersey interests representing employers, employees, business, trade groups, community organizations and other concerned citizens in the State. The organization includes interests who employ more than 2.5 million jobs in New Jersey. With no direct ties to political parties or government, ONJ serves as an independent voice to provide data-based education about New Jersey policy actions – and to support policies that encourage job growth, affordability and prosperity in New Jersey. To learn more, visit [www.opportunitynj.org](http://www.opportunitynj.org).*



# Leads Exchange- Networking Program



## NORTH

Wednesday  
September 4th

7:45-9 a.m.

Holiday Inn

Clinton



**Holiday Inn**

*Hosted by:*

Tom Fitzgerald of  
Disaster Restoration  
Services

*Special Guest Speaker :*  
*Jeff Schneider of Roselle*  
*Bank*



## CENTRAL

Wednesday  
September 18th

7:45 - 9 a.m.

Hampton Inn

Flemington



*Hosted by:*  
Judy Gold of Coldwell Banker



Business owners/employers...we can help you with:

### **Business/Corporate Law**

- ☐ Business entity formation/dissolution
- ☐ Contracts & operating agreements
- ☐ Buy/sell agreements, mergers, acquisitions
- ☐ Tax planning/IRS disputes
- ☐ Civil litigation

### **Employment Law**

- ☐ Management/employee seminars on harassment, discrimination, diversity, ADA, FMLA, wage & hour, Equal Pay Act compliance
- ☐ Workplace investigations

We can also assist you with divorce & family law matters; wills, trusts & estates; personal injury; real estate; and traffic offenses/DWI.

(908) 735-5161

1318 Route 31,  
P.O. Box 4001  
Clinton, NJ 08809

*Founded 1884*

**GEBHARDT  
& KIEFER**  
A PROFESSIONAL CORPORATION  
LAW OFFICES



[www.gklegal.com](http://www.gklegal.com)



## ROSELLE BANK HOSTS EVENING OF BUSINESS BRINGING TOGETHER THE HUNTERDON COUNTY CHAMBER & HIGH BRIDGE BUSINESS ASSOCIATION

The High Bridge branch of Roselle Bank was host to this year's August Card Club. Over 60 companies were represented at this casual networking event meant to foster new relationships between members and future members alike. Members of the High Bridge Business Association were also in attendance. 55 Main of Flemington catered the event and Roselle Bank gave away an Amazon Fire Stick to one lucky attendee.

Debra Zmuda, Branch Manager said, "Roselle Bank was honored to host the Hunterdon County Chamber August Card Club at our High Bridge branch the evening of August 8th! It was very exciting to meet and greet so many of our friends with local businesses and organizations. We are your local community bank, proudly celebrating 130 years of service to our customers. We welcome the opportunity to assist Hunterdon County businesses and the greater community with their ongoing banking needs.

We offer both business and consumer products. Please feel free to stop in and visit us at our 118 W. Main Street branch or contact us at 908-638-8100 for more information."



***Pictured Above:** Chamber Board Member Jim Robinson of Coldwell Banker, Chamber Connects Co-Chair Jeff Schneider of Roselle Bank, Leadership Hunterdon Graduate Debra Zmuda of Roselle Bank, Jill Schafhauser CEO of Roselle Bank and Hunterdon Chamber President Chris Phelan*



### **PROTECTING YOUR FAMILY AND YOUR ASSETS** **FAMILY AND DIVORCE LAWYERS**

**MALESKI,  
EISENHUT &  
ZIELINSKI LLC**  
**ATTORNEYS AT LAW**

Call: **908-237-9711**  
Visit: **MEZlawyers.com**

169 Main Street, Flemington, NJ 08822

## Welcome New Members!

### **Alpha Driving School**

604 First Avenue, Suite 2B  
Raritan, NJ 08869  
[www.alphadrivingschoolnj.com](http://www.alphadrivingschoolnj.com)  
908-526-7800  
Contact: Sadath Siddiqui  
[alphadrive234@gmail.com](mailto:alphadrive234@gmail.com)

### **Brighton Financial Planning**

1728 State Route 31  
Clinton, NJ 08809  
[www.brightonfinancial.com](http://www.brightonfinancial.com)  
908-730-7000  
Contact: John Middleton  
[john@brightonfinancial.com](mailto:john@brightonfinancial.com)

### **Jersey Powersports**

1509 Route 179  
Lambertville NJ 08530  
[www.jerseypowersports.com](http://www.jerseypowersports.com)  
908-858-5222  
Contact: Billy Bartus  
[billy@jerseypowersports.com](mailto:billy@jerseypowersports.com)

### **Kober Strategic Leader Consulting, LLC**

Glen Gardner, NJ 08826  
254-535-9549  
Contact- Erik Kober  
[erik.kober@strategicleadersacademy.com](mailto:erik.kober@strategicleadersacademy.com)

### **Adelphi Financial Planning**

56 Main Street, Suite 3A  
Flemington NJ, 08822  
[www.adelphiadvice.com](http://www.adelphiadvice.com)  
908-751-0200  
Contact: Daniel McMillan  
[dan@adelphiadvice.com](mailto:dan@adelphiadvice.com)

### **Foundations 4 function**

Great Meadows NJ 07838  
[www.foundations4function.com](http://www.foundations4function.com)  
908-399-9014  
Contact: Natalie Kitts  
[foundations4function@gmail.com](mailto:foundations4function@gmail.com)

*Continued on Page 14*

# HUNTERDON FAMILY MEDICINE AT CORNERSTONE

Hunterdon Family Medicine at Cornerstone is part of a network of family practices operated by Hunterdon Healthcare throughout Hunterdon, Warren, Somerset and Mercer counties.

We pride ourselves on keeping you healthy.

### **Hunterdon Family Medicine at Cornerstone**

9100 Wescott Drive, Suite 103  
Flemington, NJ 08822  
Phone: 908-237-6910



**Hunterdon Healthcare**  
Your full circle of care.

[HunterdonHealthcare.org](http://HunterdonHealthcare.org)

# 3-D Digital Mammography

## Brems Imaging Center

1 Dogwood Drive, Annandale, NJ 08801

908.237.5395

[www.hunterdonradiology.com](http://www.hunterdonradiology.com)

*Because Good Enough, Simply Isn't*

Hunterdon  
Radiological  
Associates, P.A.



Bone Dens. Multi-Slice CT Scan. Digital Mammography w/CAD. Ultrasound. Digital X-ray



Certified Public Accountants, PC

[www.bkc-cpa.com](http://www.bkc-cpa.com)

## Tax Tidbit: Mid-Year Tax Planning

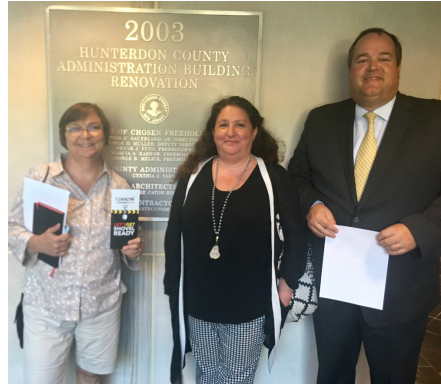


Many individual taxpayers have situations where their taxable income for 2019 may be materially different from 2018, due to marriage, divorce, death of a spouse, birth of a child, children entering college or a change in jobs. If your taxable income is mostly wages, make sure you have the correct amount of payroll exemptions for withholdings, which may require you to file an updated Form W-4 with your employer. If your taxable income is predominately self-employment income or investment income, you will need to make sure you have proper quarterly estimated taxes paid timely. Other opportunities to reduce your overall tax liability include the following:

- Maximize your retirement plan contributions for the year, whether you are an employee or self-employed; through IRA's, 401(k)'s, and SEP's. For 2019, you can deposit up to \$19,000 in your 401(k) and \$6,000 into your IRA. Don't forget that you can make additional catch-up contributions if you are age 50 or older.
- If you have young children and are setting aside money for college or private school expenses, you could realize tax savings by opening a 529 educational savings account instead. When your children are in college, do not overlook possible tuition tax credits and reduction in the child tax credit. Paying your children's or grandchildren's tuition directly to the educational institution is not considered to be a gift for tax purposes, so you will be reducing your taxable estate without incurring gift tax ramifications.
- If you have a large investment portfolio, discuss with your broker the projected capital gains that will be recognized and selling stocks for a loss to reduce your net capital gains tax. Consider donating appreciated stock to a charity for maximum tax savings.
- Make sure you are tracking your medical and charitable contribution deductions throughout the year and keep copies of documented receipts, if you think you can itemize deductions. If your donations are not large enough to allow you to itemize your deductions in one year, consider making a single one year donations that normally would have been contributed over several years, instead.
- You should update your will and other estate documents. Although the federal estate exemption is \$11.4 million, the State inheritance taxes may kick in at a lower threshold.
- If you have dependent children under the age of 24, make sure that their unearned (non-working) income for the year is under \$2,200, to avoid the "kiddie" tax.



## CHAMBER PRESENTS OUTCOMES OF FLEMINGTON OPPORTUNITY ZONE TO HUNTERDON COUNTY BOARD OF CHOSEN FREEHOLDERS



**Pictured From Left:** Flemington Borough Mayor Betsy Driver, Flemington Community Partnership Director Robin Lapidus and Hunterdon County Chamber of Commerce President Chris Phelan presenting to Hunterdon County Board of Chosen Freeholders.

Hunterdon County Director of Economic Development Marc Saluk, Flemington Borough Mayor Betsy Driver, Flemington Community Partnership Director Robin Lapidus and Hunterdon County Chamber of Commerce President Chris Phelan presented the positive outcomes thus far from the July Flemington Opportunity Zone Summit to the Hunterdon County Board of Chosen Freeholders.

Over 120 investors, bankers, developers, realtors, and local business owners attended the Summit which aimed to showcase the available properties for redevelopment in Flemington Borough.

Chamber President Chris Phelan sat on panels during the event including one where he chronicled the success story of the Chamber's restoration of the Historic Reading-Large House on Main Street Flemington.

Flemington Borough is one of 75 municipalities in New Jersey designated under the federal Opportunity Zone program that provides real estate developers tax breaks on capital gains.

For more information about Opportunity Zones, visit [www.nj.gov/governor/njopportunityzones](http://www.nj.gov/governor/njopportunityzones)

**ROTARY CLUB OF FLEMINGTON**

**BEERFEST**  
www.FRBeerFest.org  
**SAT, OCTOBER 19<sup>TH</sup> 2019**

OVER 60 BEERS  
FROM 30 BREWERIES

**INDOOR EVENT**

**NEX LEVEL ARENA - FLEMINGTON, NJ**  
Craft Beer Tasting, Music & Food | **12PM to 4:30PM**

The Rotary Club of Flemington will host its 3rd Annual BeerFest on October 19th. This event gathers over 30 breweries to provide 60+ different beer samplings, food vendors and live music acts for a fun-filled day. This year the BeerFest will be held at the Nex Level Arena in Flemington from 12-4:30 PM. Tickets are available for purchase at [www.flemingtonrotarynj.org/beerfest/](http://www.flemingtonrotarynj.org/beerfest/)

# HATS OFF



In celebration of its 135th anniversary, **Gebhardt & Kiefer Law Offices** made the seventh donation in its year-long initiative of giving back to the local community by sponsoring 135 rubber ducks to swim in the Clinton Sunrise Rotary's Great Rubber Ducky Race on July 14. The event benefited the American Cancer Society and the Cancer Support Community of Central NJ.

The firm also pledged that, should one of its ducks win the first-place prize of a Walt Disney vacation or the second-place prize of a \$500 travel voucher, it would donate the prizes back to the Rotary, which would then have donated the cost of the prizes to the cancer charities. Unfortunately, none of their ducks were winners!

Throughout the year, Gebhardt & Kiefer will continue to make monthly contributions to charitable organizations in increments of 135.



Congratulations to **The MAX Challenge of Flemington** on their one-year anniversary! Ari and Roxanne Lopatin took ownership of the Flemington location on July 25th, 2018. They have become active Chamber members, joining the Healthy Hunterdon Workforce Initiative Committee and hosting the September Champion's Program. For more information, visit <https://www.themaxchallenge.com/locations/flemington-nj/about/>



Hats off to **Home Instead Senior Care of Hunterdon and Warren Counties** for being honored among top Home Care Agencies in the Nation as a "Caring Super Star of 2019" for Senior Care Service Excellence by Caring.com. They have received this award for three consecutive years now. In ratings and reviews from family caregivers and cognitively healthy older adults, this Home Instead Senior Care office earned a 5-star consumer rating (the highest possible score) within the last year, while also having a high volume of positive reviews and meeting other qualifying criteria for the national honor. For more information visit, [www.homeinstead.com/325](http://www.homeinstead.com/325)

As part of the **Raritan Valley Community College Planetarium's** celebration of the 50th anniversary of the Moon landing, the RVCC Society of Women Engineers (SWE), guided by Professor Peter Stupak, has created a "Moon-Scale" that displays a person's weight on the Moon. The team created the scale at the request of Planetarium Director Amie Gallagher. For information about all shows at the Branchburg-based Planetarium, visit [www.raritanval.edu/planetarium](http://www.raritanval.edu/planetarium).



RVCC Society of Women Engineers Team members Katie McLaren of Washington, NJ, left, and Zahra Saeed of Hillsborough display their Moon-Scale at the College's Planetarium in Branchburg.

## WANTED

Scrap Gold • Coins • American & Foreign • Gold & Silver Paper Money • Old Jewelry Estates • Collections

**RAAB COINS**

56 Main Street, Flemington, NJ

Randy Block

1-800-819-9875

Tues.-Fri. 10am-5pm  
Sat. 10-3

**NORWESCAP** successfully secured more than \$4 million in Head Start funding to provide high-quality, evidence-based, early childhood education to more than 400 low-income children. This award continues NORWESCAP's 54-year history of serving low-income children and their families in Hunterdon, Warren, Sussex and Morris counties. NORWESCAP, a nonprofit organization that serves some 30,000 low-income individuals and families annually, is one of the nation's original Head Start providers. For more information, visit [www.norwescap.org](http://www.norwescap.org).



# HATS OFF



**Plumbing  
Remodeling**

Anne Thornton, owner of **MSI Plumbing and Remodeling** was featured in a NJBIA article after giving a presentation at a NJBIA's Women Business Leaders Network meeting in July.

Anne's presentation focused on maintenance of everyday things that go on in your house, and tips on how to keep them from becoming disasters.

She also spoke about her experience establishing and growing a business as well as the importance of being an informed homeowner. For the full article, visit <https://www.njbja.org/author-and-plumber-anne-thornton-preventing-disasters-one-ball-valve-at-a-time/>

Through a program called ChamberLink, NJBIA offers member pricing to Hunterdon Chamber members.



**NJBIA**  
New Jersey Business  
& Industry Association

**Grape Finale Hands-On Winery** is pleased to announce 45 wines made at Grape Finale were awarded medals at the 2019 American Wine Society / New Jersey State Fair Wine Competition "The Garden State Wine Challenge." Grape Finale, located in the Bartles Corner Business Park in Flemington, NJ, is an on-premise winemaking establishment that provides wine enthusiasts with a winemaking experience that produces premium, quality wine. To learn more about Grape Finale Hands-on Winery visit [www.GrapeFinale.com](http://www.GrapeFinale.com) or call (908) 237-0302.



THE HUNTERDON COUNTY CHAMBER OF  
COMMERCE PRESENTS  
**2019 GOLF CLASSIC**  
MONDAY OCTOBER 7TH, 2019  
STANTON RIDGE GOLF & COUNTRY CLUB

Get your  
company  
noticed!



Have a display table at the event, be a tee sign or green sponsor, or donate an item to our silent auction!

Make new  
connections on  
the Green!



Gather your team and compete for the Hunterdon Cup or register as a single player and meet new business connections!

Register online at [www.hunterdonchamber.org](http://www.hunterdonchamber.org)!



## Welcome New Members!

### Huntington Learning Center


105 US Highway 31  
Flemington NJ 08822  
<https://huntingtonhelps.com/center/flemington-nj>  
571-458-6957  
Contact: Ben Webb  
[phase2educationtraining@gmail.com](mailto:phase2educationtraining@gmail.com)

### Velocity Cycling Studio

104 Main Street  
Lebanon NJ 08833  
[www.velocitycyclingstudio.com](http://www.velocitycyclingstudio.com)  
908-437-8622  
Contact: Barb Bennett  
[barb33@gmail.com](mailto:barb33@gmail.com)

### Weidel Real Estate - Flemington

405 Route 202  
Flemington NJ 08822  
<http://michael-horgan.agent.weidel.com>  
908-782-0100  
Contact: Michael Horgan  
[mhorgan@weidel.com](mailto:mhorgan@weidel.com)



Get to the top of your  
class by staying up to date  
on all legal developments!



Subscribe to our blogs  
by visiting [www.nmblogs.com](http://www.nmblogs.com)

# NM

NORRIS  
McLAUGHLIN | P.A.  
ATTORNEYS AT LAW

*Proud member of the Hunterdon County Chamber of Commerce.*

For more information, contact Nick Pellitta at  
[nfpellitta@norris-law.com](mailto:nfpellitta@norris-law.com)

# FYI- MEMBER ANNOUNCEMENTS

The **Good News Home for Women** will be holding its 16th Annual Harvest Festival & Craft Fair on Saturday, September 14th from 8:30 AM - 4:30 PM at 33 Bartles Corner Road in Flemington. The Harvest Festival will feature fun activities for the entire family including face painting, pony rides, music, games, prizes, vendor shopping and refreshments. Officers from the Hunterdon County Sheriff's Office will also be present and making identification cards for children through their Child Ident-A-Kid Program. Admission is free. All proceeds will benefit the Good News Home for Women, a short and long-term residential treatment center for women with chemical dependence. For more info visit [www.goodnewshome.org](http://www.goodnewshome.org).

Flu Prevention in the Workplace - Keep your Workplace Healthy this Flu Season **Hunterdon Medical Center's Occupational Health Services** located at 63 Church Street in Flemington offers convenient and affordable flu vaccination services to businesses to ensure this important vaccine is available to all your employees. The Centers for Disease Control and Prevention (CDC) recommends an annual vaccination to prevent and protect against the seasonal flu.

Contact Occupational Health Services at 908-442-1674 for more information regarding this program, fees and scheduling.

Central Jersey JAZZ FEST is back in Flemington - Friday, September 13th on Stangl Road from 6-10 PM! Rain or Shine! Come for the sweet sounds of Jazz and taste delicious food from local restaurants, while enjoying the historic atmosphere of Stangl Road. Performers include: Willerm Delisfort, Jeanne Gies and Winard Harper & Jeli Posse.

Join us for Aiken & Friends Music Fest and **Raritan Valley Community College's** Community Day on September 28th featuring Concert on the Quad, a music stage with sets by Macheis Wind, Jonathan Beedle, Starr Celeste, MSG Acoustic Blues Trio, Laura Cortese & the Dance Cards and Jonathan Byrd. Also included will be a drop-in Pickers Tent, hosted by The Dragonfly Music & Coffee Cafe, where local musicians are invited to play together. Food will be available for purchase throughout the afternoon and local craft vendors will be offering their wares. The Planetarium will offer free laser shows, the college art gallery will be open, and RVCC Cosmetology students will be giving free hand and arm massages. There will also be arts, crafts, face painting, instrument building and some activities that are just plain, silly fun. For more information, visit [www.raritanval.edu/events](http://www.raritanval.edu/events)

- Use our Community Calendar to plan your organization's major events!
- Make a submission to our Community Calendar at [hunterdonchamber.org](http://hunterdonchamber.org)

The **Hunterdon County YMCA** is hosting an Ultimate Field Day on September 21st. It is a throwback event, built with adults in mind. The HCY will host classic events like tug of war, relay races, obstacle courses, etc. – plus new games and some surprises throughout the day! Compete with your coworkers or friends and family. For more information: [www.hcymca.org/event-directory/field-day/](http://www.hcymca.org/event-directory/field-day/)

The **CEA Golf Classic** will be held on September 9th at **Stanton Ridge Country Club**. It raises funds in support of our mission to facilitate career pathways and community employment for students and adults with disabilities. This full day event kicks off with a delicious luncheon followed by a shot-gun tee off for players. Participants can enjoy complementary beverages on the course during the game, while also having the opportunity to compete for prizes. The day concludes with a cocktail hour, dinner and award presentation back at the club house. For more information, <https://cea-nj.org/events/golf-outing/>

**SAFE in Hunterdon**, a nonprofit organization serving those affected by domestic and sexual violence, will celebrate more than 40 years of serving the community at its annual fundraising gala on Thursday September 12 at the Lambertville Station Inn. The funds raised by the event will be used to raise awareness of domestic violence and support individuals in their journey to maintain physical and emotional safety. For more event information, contact Lisa at 908-963-6991 or [events@safeinhunterdon.org](mailto:events@safeinhunterdon.org).

The Hunterdon County Chiefs of Police Association, in partnership with the **Tactical Training Center**, is hosting its 3rd Annual Shooting Competition on Sunday, September 15th at 10A Minneakoning Road, Flemington from 9AM-5:30PM. The competition is open to the public and all proceeds benefit the Hunterdon County Chiefs of Police Association. Registration is limited to 100 shooters and shooters must be 21 years of age or older. Competition registration includes continental breakfast, picnic lunch, drinks, prizes and T-shirt. For more information, visit [www.tacticaltrainingcenternj.com](http://www.tacticaltrainingcenternj.com) or call (908) 782-9000.

To submit your organization's announcements, visit [hunterdonchamber.org](http://hunterdonchamber.org) and fill out the form on the **NEWSLETTER** page under the 'News and Events' tab. Submissions must be received by the first Monday of the preceding month for publishing. All submissions subject to approval by the Chamber.



*The Voice of Business*

119 Main Street  
Flemington, NJ 08822

Address Service Requested

Presorted  
Standard Mail  
U.S. Postage Paid  
Belvidere, NJ  
Permit No. 34

## HUNTERDON COUNTY CHAMBER OF COMMERCE



- **100+ EXHIBITORS**
- **20+ RESTAURANTS**
- **2,500+ ATTENDEES**



**Thursday, November 07, 2019**  
**Business Expo 2-7PM**  
**Food Showcase 5-7PM**  
**Nex Level Arena - Flemington NJ**

